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MeetingOne® & Envisiontel™ Announce a Strategic Partnership to Provide a Fully Integrated Audio Conferencing, Adobe® Connect™ and Salesforce.com Solution

Denver, CO (news source) June 21, 2011—MeetingOne (www.meetingone.com) and Envisiontel (www.envisiontel.com) are pleased to announce a new strategic partnership that will allow MeetingOne to resell Connect Your Salesteam, Envisiontel's new Adobe Connect and Salesforce.com integration platform, and allow Envisiontel to private label MeetingOne's Adobe® Connect™ integrated telephony solution.

MeetingOne has long been a market leader in delivering the most tightly integrated audio conferencing platform with Adobe® Connect™. By partnering with Envisiontel, the creators of Connect Your Salesteam™, they can now offer a fully integrated platform of audio and web conferencing along with Salesforce.com so that customers can recognize even greater returns by simplifying daily meeting routines, online training deployment and execution of webinar events.

"We are very excited to be partnering with a company like MeetingOne, which has made a decision to standardize on Adobe Connect as their complimentary web conferencing solution. Most audio conferencing providers in the market offer a multitude of web conferencing solutions so that they can simply drive minutes on their audio platforms. By specializing in Adobe Connect only, MeetingOne has acquired a level of expertise on the platform that makes them an ideal partner for us." Commented Matt Lee, founder and CEO of Envisiontel.

Sophie Lal, Chairman and CEO of MeetingOne, added "Companies these days are looking to get away from owning software and managing multiple disparate systems. By adding Connect Your Salesteam to our solution mix, we can provide a single integrated communication platform that allows companies to conduct daily online meetings, deliver virtual training and automatically track key analytics inside of Salesforce, all from a single vendor."

About MeetingOne

MeetingOne® is a full service audio and web-conferencing, eLearning, event solution and consulting services provider. Since 1999, MeetingOne has enabled businesses, educational and governmental institutions around the world to communicate and collaborate more effectively, by using a combination of powerful proprietary technologies, personalized services and partners' best of breed products such as Adobe® Connect™ & web conferencing. MeetingOne is headquartered in Denver, Colorado with international locations in France and Belgium. For more information about MeetingOne, please visit www.meetingone.com.

About Envisiontel

Envisiontel (<http://www.envisiontel.com/>) has been building multimedia content for elearning since 2003. Today, the company offers a full range of products and services that help companies translate their traditional classroom materials into compelling remote learning libraries. Envisiontel is an Adobe Solution partner and reseller, which allows them to mix the power of traditional boxed software with the flexibility of custom services to create tailored training solutions that fit customer's business needs and deliver on ROI expectations.

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